

# Anti-Ransomware Platform Augments Nation's Leading Healthcare Insurer Defense in Depth Strategy

## COMPANY PROFILE:

This nation's leading Healthcare Insurer serves nearly 100 million Americans. This group of companies offers coverage in all 50 states, Washington, D.C., and Puerto Rico, with a local presence in communities nationwide, providing groups and individuals with quality, cost-effective healthcare insurance and superior customer service.

## BUSINESS CHALLENGE:

The CISO for the nation's leading Healthcare Insurer said his organization faced growing concerns about ransomware, which had become an undeniable threat despite using traditional endpoint and malware detection systems. "While my company had strong endpoint protection measures in place, the ransomware threat continued to loom large," the CISO said. "Knowing that recent incidents had impacted major companies and local entities alike, we recognized the need for a more robust solution to ensure our company could not only prevent ransomware attacks but recover quickly if one were successful."

Although his board and leadership team were aware of the risks posed by ransomware, convincing technical leadership to invest in additional protections was a challenge. The CISO built a strong business case around enhancing the company's security maturity and proactively addressing ransomware before a significant incident could occur.

## HOW HALCYON SOLVED THE PROBLEM:

The CISO first heard about Halcyon through Three Tree Tech, a tech scouting firm that introduced it as "insurance without being insurance"—a concept that resonated with him. Intrigued by Halcyon's promise of prevention and recovery, the CISO initiated a proof of value test to evaluate its capabilities. During the process, the CISO's team ran side-by-side tests, detonating ransomware on a system without Halcyon deployed and one where Halcyon was deployed. "Halcyon worked just as we expected with no operational impacts", stated the CISO.

The CISO appreciated the straightforward setup and found no operational impacts beyond what was expected. The ease of deployment and low resource utilization made it an attractive addition to their security stack.

### Company/Industry

- Nation's Leading Healthcare Insurer
- Healthcare and Insurance

### Challenges

- Complex Distributed Network
- Need to reinforce Defense in Depth strategy
- Mitigate impact of a ransomware attack

### Solutions

- Halcyon Anti-Ransomware Platform
- Halcyon DXP (Data Exfiltration Prevention)
- Halcyon for Linux

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**CISO,**  
National Leading Healthcare Insurer

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### **BUSINESS OUTCOMES:**

Since deploying Halcyon nearly two years ago, the CISO's company has experienced several positive outcomes. Halcyon integrated smoothly with their existing systems, requiring minimal ongoing maintenance or added resources. Unlike other security tools that demand significant manpower and constant monitoring, Halcyon was easy to manage, allowing the CISO's team to focus on other priorities. “Halcyon provided additional layers of defense that complemented the company's existing endpoint protection solutions, such as SentinelOne,” the CISO said. “It's a necessary overlap that reinforces our defense-in-depth strategy, and Halcyon also works to protect our EDR from being bypassed or unhooked, as an added benefit.”

Additionally, Halcyon's introduction helped the CISO open discussions with his insurance broker, M3, about potential reductions in the company's cyber insurance premiums. While the full financial impact is still being assessed, the inclusion of Halcyon as a multi-layered ransomware defense contributed to a more favorable insurance evaluation.

# Eliminate Ransomware. Prevent Downtime. Recover Instantly.

**Halcyon is the only cybersecurity company that eliminates the business impact of ransomware.**

Modern enterprises rely on Halcyon to prevent ransomware attacks, eradicating cybercriminals' ability to encrypt systems, steal data, and extort companies. Backed by an industry-leading warranty, the Halcyon Anti-Ransomware Platform drastically reduces downtime, enabling organizations to quickly and easily recover from attacks without paying ransoms or relying on backups. **Learn more at [www.halcyon.ai](https://www.halcyon.ai)**